



CASE STUDY

Steinwall

by Maureen Steinwall-Owner and President of Steinwall

Steinwall.com

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“I hope we never need to use our security systems but having them in place gives me peace of mind knowing I’m doing right by the 95% of the people who are honest hard working. “

-Maureen Steinwall, Owner & President

CHALLENGE

Steinwall is a manufacturer of thermoplastic injection molders. They also offer a full spectrum of additional services to compliment the molding department. Eliminating the need for additional vendors and streamlining their customers’ supply chain. Maureen Steinwall, owner and President since 1987, wanted to address how to better protect her employees from an act of physical violence or threat to their safety.

SOLUTION

Maureen contacted Wellington Security Systems, her current security company, and met with Bill Rosener and Dustin Brown who asked questions to determine Maureen’s needs and underlying concerns. Based on Maureen’s answers they were able to construct a solution that not only addressed the owner’s concern for her staff’s safety but has become a tool to help identify causes of damaged inventory and equipment, resulting in lower costs and increased operational efficiency. Bill and Dustin’s “no pressure” approach helped Maureen make an informed decision on *her* timeline.

RESULTS

Wellington recommended and installed an access control system that controls who has access to the building. It also gives Steinwall personnel the ability to lock down the building in the event there is a threat to their safety. The video system has helped identify staff who are damaging inventory or parking where they shouldn’t. This gives managers the tools to deal directly with the responsible person and eliminates having to send company-wide emails to correct behavior, helping keep Steinwall a place where conscientious people can focus on doing good work.