



CASE STUDY

Paramount Real Estate

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Paramountre.com

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“By using Wellington, I’m confident my tenants will enter into a safe and secure building every day.”

--Andrea Hilgren, Senior Commercial Property Manager

CHALLENGE

Paramount Real Estate specializes in representation, consultation, and property management services for individuals, corporations and institutional clients. Paramount prides itself on providing each client with exceptional real estate services, delivered with the highest level of honesty, integrity, and professionalism, in a manner that promotes their client’s best interests. This includes their client’s security. When purchasing or taking over the management of a building they often inherit security systems that don’t meet the level of security they require for their tenants. These systems often malfunction, causing false alarms and service issues that result in fines and service fees that exceed their budgets.

SOLUTION

Paramount engaged with Wellington Security Systems to address their security and fire concerns. Wellington experts performed a free, no-obligation audit to discuss their options. The tailored solution addressed fire alarm monitoring, access control to the building, security that alerts their off-site monitoring personnel and the property manager of any intrusions and cameras to monitor common areas - in and outside the building. Using an app on her mobile device the property manager is able to receive notifications of alarm activity and view cameras to determine what actions, if any, are needed.

RESULTS

Securing the building, complete with the mobile app, has allowed the property manager to do things like attend a sporting event in another city and still see that her tenants are safe and secure. As an added bonus she is also able to see if the parking lot is plowed to her requirements. This leads to a high level of security

and service she's come to expect from her Wellington systems and saves a mother of 2 active teenagers valuable time.